



March 25, 2013

SafetyNet
Attn: Don
7253 Riverfront Drive
Nashville, TN 37221

Dear Don,

The purpose of this letter which will be sent to you by email is to thank you for providing such an invaluable service and product related to occupational safety (evacuation tracking) through the utilization of the "Grabba Handheld device" during my most recent contractual engagement at Eisai Inc.

Upon evaluation of not only the device but SafetyNet, I was thoroughly impressed with not only your professionalism and expertise but also in the product and its ease of use and speed of data capture during evacuation drills. The product adds tremendous value in ensuring all personnel are accounted for not only for drills but in the event of a real world event.

In my capacity as a Business Continuity professional I have seen many tools that were meant to facilitate data capture of evacuated individuals but to date none have compared to the product you represent or to the level of service provided by SafetyNet.

I can assure you when I have the opportunity to again become involved in building a Safety Plan for an organization your company will be number one on the list for utilization.

Regards,

A handwritten signature in black ink, appearing to read "Patrick N. Cowan".

Patrick N. Cowan PHD, MBCDR, CHSV
Tubaiste
802 Hamilton Street
Wausau, WI, 54403
303-868-9877